

Future-Ready System Buildouts

What to Ask Your Sales Representative

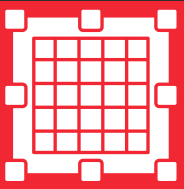
Throughput & Loads

- Current vs. projected units/hour?
- Heaviest/average load per zone?
- Peak vs. steady-state duty cycles?

1.



2.



Space & Layout

- Where are the tightest transfer points?
- Can BTUs replace wide turns or bulky junctions?
- Opportunities for vertical control with Pop-Up Stops?

Product & Environment

- Package types (fragile, wet, abrasive) and cleanliness needs?
- Temperature/chemicals/UV/impact exposure (roller material choice: steel vs. poly)?

3.



4.



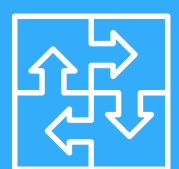
Compliance & Safety

- OSHA/sanitation requirements by zone?
- Buffering, stopping, or guarding needs?

Integration & Phasing

- What can be upgraded during normal downtime?
- Sequence of swaps to avoid line shutdowns?

5.



6.



Maintenance & Lifecycle


- Roller swap intervals and spares strategy?
- Sealed/low-maintenance options for BTUs?

ROI & Risk

- Expected throughput gain or space reclaimed?
- Payback window and KPIs to track post-install?

7.



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